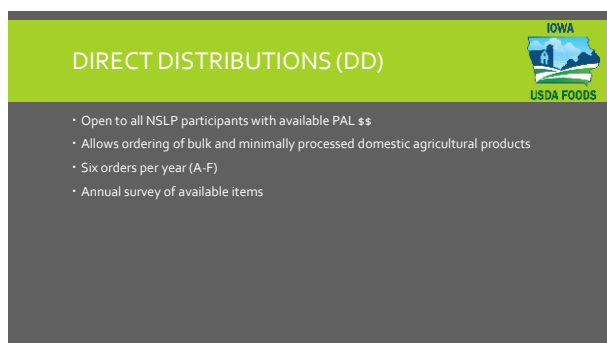




## USDA FOODS PLANNED ASSISTANCE LEVEL (PAL)



- Value of USDA Foods an SFA is allotted each school year
- Calculated using Previous SY reimbursable lunches and effective Federal Meal Rate
- Three options to spend PAL
  - Direct Distributions (DD) – traditional method - automatically enrolled
  - Department of Defense Fresh Fruit and Vegetable (DoD) – Sign up Early Spring of SY before
  - Diverted Foods (DF) – Sign up Early Spring of SY before



## DIRECT DISTRIBUTIONS (DD)

- Open to all NSLP participants with available PAL \$\$
- Allows ordering of bulk and minimally processed domestic agricultural products
- Six orders per year (A-F)
- Annual survey of available items



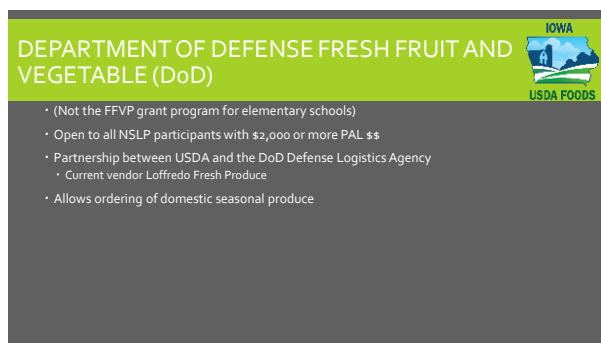
## DD: BENEFITS OF PARTICIPATING

- Access to high quality agricultural products that meet meal pattern requirements
  - Specifications available online
- 180+ items available
- The bulk of the cost is paid for by your PAL dollars
- Can pick up items, if needed



## DD: CONSTRAINTS TO PARTICIPATING

- Only order 6 times per year
- Storage space can be limited
- Less flexibility on delivery days and times
- Additional delivery sites cost extra



## DEPARTMENT OF DEFENSE FRESH FRUIT AND VEGETABLE (DoD)

- (Not the FFVP grant program for elementary schools)
- Open to all NSLP participants with \$2,000 or more PAL \$\$
- Partnership between USDA and the DoD Defense Logistics Agency
  - Current vendor Loffredo Fresh Produce
- Allows ordering of domestic seasonal produce

## DoD: BENEFITS OF PARTICIPATING



- Allows more variety to the USDA Foods you receive
  - Fresh fruit and vegetables – Bulk and minimally processed (chopped, sliced, etc)
  - All produce is US no.1 or higher grade
- Your PAL dollars pay for everything – value of food plus 4.5% distribution/admin fee
- Weekly deliveries
- Can have multiple delivery sites at no extra cost

## DoD: CONSTRAINTS TO PARTICIPATING



- Assigned a delivery day by Loffredo
  - Must order 3 full business days ahead
  - Minimum order \$50
- Only domestic produce – so variety changes throughout school year
- After each delivery have to login and confirm receipt
- Must be approved as part of DoD/Vendor Contract

## DIVERTED FOODS (DF)



- Open to all NSLP participants with available PAL \$\$
- The process of diverting bulk raw material to a processor, who then makes processed end products for purchase.
- Processing Services have been procured by the State Agency
- For SY 16-17 there are 47 different end products available

## DF: BENEFITS OF PARTICIPATING



- Increases the variety of your USDA Foods
- Can receive products from commercial distributor
- Timely ordering
  - lower storage requirements

## DF: CONSTRAINTS TO PARTICIPATING

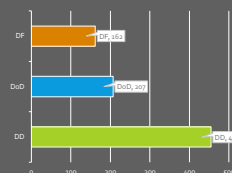


- Administrative time needed
  - Tracking pounds (K12 and Processor Link)
  - Verification of invoices
- Only specific processed products available
  - 47 items for SY 16-17

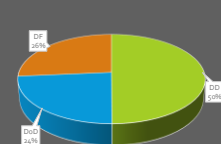
## PROGRAM PARTICIPATION SY 16-17



SFAs by Program



PAL \$\$ by Program



## QUESTIONS?



- Sarah White
  - [Sarah.white@iowa.gov](mailto:Sarah.white@iowa.gov)
  - 515-281-4032
- Keerti Patel
  - [Keerti.patel@iowa.gov](mailto:Keerti.patel@iowa.gov)
  - 515-281-3353